

## Message Text

UNCLASSIFIED

PAGE 01 SINGAP 02533 140948Z

ACTION EB-07

INFO OCT-01 EA-09 ISO-00 CAB-05 CIAE-00 COME-00  
DODE-00 DOTE-00 INR-07 NSAE-00 EPG-02 FAA-00 L-03  
PA-02 PRS-01 USIA-15 /052 W  
-----141001Z 060406 /12

R 140900Z JUN 77

FM AMEMBASSY SINGAPORE  
TO SECSTATE WASHDC 7916  
INFO AMEMBASSY KUALA LUMPUR  
AMEMBASSY BANGKOK  
AMCONSUL HONG KONG  
AMEMBASSY MANILA  
AMEMBASSY SEOUL  
AMEMBASSY TAIPEI  
AMEMBASSY TOKYO

UNCLAS SINGAPORE 2533

E.O. 11652: N/A

TAGS: EAIR, SN

SUBJECT: AIRLINES PRICE AGREEMENT BREAKING DOWN.

REF: KUALA LUMPUR 2069

1. SINGAPORE DAILY "NEW NATION" SAID JUNE 14 THE  
AGREEMENT AMONG ORIENTAL AIRLINES ASSN. MEMBERS IS  
BREAKING DOWN, WITH TWO UNIDENTIFIED MEMBERS OFFERING  
DISCOUNTS OF OVER US\$100 ON ROUND-TRIP TICKETS TO EUROPE.  
NEWSPAPER'S AIRLINE SOURCES PREDICT A RAPID DISINTEGRATION  
OF THE "GENTLEMEN'S AGREEMENT."

2. EMBASSY COMMENT: THE PRICE BREAKS MENTIONED IN THE PRESS  
ARE CERTAINLY NOT AKIN TO THE DEEP DISCOUNTS (SOMETIMES  
EXCEEDING 50 PERCENT) OFFERED ON REGIONAL FLIGHTS PREVIOUSLY.  
PRESS HAS RUN STORIES AS RECENTLY AS YESTERDAY CONCERNING  
SANCTIONS AGAINST PRICE-CUTTING TRAVEL AGENTS, AND EMBASSY  
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 SINGAP 02533 140948Z

SOURCES IN THE INDUSTRY PROFESS TO KNOW NOTHING ABOUT  
UNDERCUTTING. SOMETRAVEL AGENCIES HERE ARE WILLING TO  
DISCOUNT TICKETS ABOUT 5 PERCENT BY FOREGOING ALL BUT  
ONE AND A HALF PERCENT OF THEIR COMMISSION, BUT SUCH  
TECHNIQUES DO NOT AFFECT AIRLINES THEMSELVES.  
HOLDRIDGE

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** AVIATION AGREEMENTS, AIR FARES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 14-Jun-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977SINGAP02533  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770211-0894  
**Format:** TEL  
**From:** SINGAPORE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t19770659/aaaabzgg.tel  
**Line Count:** 61  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 24c2417d-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EB  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 77 KUALA LUMPUR 2069  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 29-Oct-2004 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2156937  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** AIRLINES PRICE AGREEMENT BREAKING DOWN.  
**TAGS:** EAIR, SN  
**To:** STATE  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/24c2417d-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009